

Fachseminare für die Versicherungswirtschaft

Introduction to Insurance Management

The seminar gives beginners and career changers the opportunity to efficiently gather basic key knowledge and specific information relevant for the insurance industry. After introducing the insurance business model, you will get a thorough and comprehensive insight into areas and topics of insurance management. It is the seminar's objective to give you the necessary competencies and an extensive overview of the diverse insurance-specific topics. We attach great emphasis on showing the relation between the different topics and we also introduce current and demanding areas in terms of content like risk management and Solvency II.

Seminar target You will get a very efficient and well-structured overview of the most important topics in the insurance sector.

Main elements

- > The insurance business model
- > Update of the latest developments in the insurance market
- > Specifics of the industry's areas
- > Capital assets of an insurance company
- > Range of offered products
- > Essentials of risk management in an insurance company
- > Calculation of premiums
- > Marketing in the insurance industry
- > Legal regulations (insurance supervision law, insurance act)
- > Overview of accounting standards in insurance companies
- > Insurance specific provisions
- > Fundamentals of reinsurance
- > Principles of solvability rules and Solvency II
- > Meaning of credit ratings for insurance companies
- > Technical terms for the primary and reinsurance market
- > Current problematic areas of the insurance industry

Benefit A small group of 8-12 participants creates a pleasant working atmosphere and allows individual questions to be discussed with the trainer.

Introduction to Insurance Management

Speaker	Michael Hainz Head Business Development, Black Forrest Reinsurance Consulting
Date	On request
Organization	Two-day seminar 1st Day 9.30 - 17.00 / 2nd Day 9.00 - 16.00
Cost	€ 1.230,- plus legal tax Small group
Documents	You will receive extensive seminar papers and a certificate. For this seminar are 8 creditable hours possible. *

Further Informations PPO GmbH
Bahnhofstraße 98, 82166 Gräfelfing
Telefon: +49 . 89 . 89 55 805 0
www.ppogmbh.de



Registration

- > Via phone call: +49 . 89 . 89 55 805 0
- > Via e-mail to info@ppogmbh.de
- > Via our website www.ppogmbh.de

We will send you a confirmation shortly after your registration.

IDD / „gut beraten“



Besser. Weiter. Bilden.

For this seminar are 8 creditable hours possible.

More Information (IDD) –§ 7 VersVermV-E

Introduction to Insurance Management

Speaker



Michael Hainz supports as Head Business Development at the consulting firm Black Forrest ReInsurance Consulting European captives, insurance and reinsurance customers on all questions relating to non-life legacy, business development and corporate organization. Before that, he worked as senior client manager for Swiss Re Europe S.A. for 21 years. in Germany, Switzerland, Scandinavia, the Baltics and the London market. He is fluent in English and is also familiar with the English insurance terminology. After graduating from the TU München in economic geography, he received his degree Executive Master of Insurance (EMI) at the LMU München. He dedicated his free time to the InsurTech Startups at Swiss Re Europe in Munich.

References - Selected customers of PPO GmbH



Registration form

Introduction to Insurance Management

Date _____

Cost € 1.230,- plus legal tax

Participant

Family name / first name: _____

Company: _____

Department: _____

Street: _____

Postal code / City: _____

Telephone: _____

E-Mail: _____

Different billing address

Family name / first name: _____

Company: _____

Department: _____

Street: _____

Postal code / City: _____

Conditions This application is based on the general terms and conditions applicable to the seminar area of PPO GmbH.

City, date, signature: _____